# SECURITIES AND EXCHANGE COMMISSION 

 Washington, D.C. 20549Form 10-Q
(x) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

## For the quarter ended: March 31, 2000

OR
( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$ Commission file number: 0-16214

## ALBANY INTERNATIONAL CORP.

(Exact name of registrant as specified in its charter)
Delaware 14-0462060

Delaware
-------
(State or other jurisdiction of incorporation or organization)

1373 Broadway, Albany, New York
(Address of principal executive offices)
Registrant's telephone number, including area code

14-0462060
都
(IRS Employer Identification No.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports,) and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No

The registrant had $24,705,628$ shares of Class $A$ Common Stock and $5,869,457$ shares of Class B Common Stock outstanding as of March 31, 2000.

## ALBANY INTERNATIONAL CORP.

## INDEX

Page No.

Part I Financial information
Item 1. Financial Statements
Consolidated statements of income and retained earnings -
three months ended March 31, 2000 and 1999
Consolidated balance sheets - March 31, 2000 and December 31, 1999
Consolidated statements of cash flows - three months ended March 31, 2000 and 19993

Notes to consolidated financial statements 4-6
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 7 -8

ALBANY INTERNATIONAL CORP. CONSOLIDATED STATEMENTS OF INCOME AND RETAINED EARNINGS (unaudited)
(in thousands except per share data)

| Mree Months Ended |
| :--- |
| March |

The accompanying notes are an integral part of the financial statements.

| (in | (unaudited) <br> March 31, <br> 2000 | December 31, 1999 |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and cash equivalents | \$25,831 | \$7,025 |
| Accounts receivable, net | 230,005 | 235,303 |
| Inventories: |  |  |
| Finished goods | 133,939 | 131,749 |
| Work in process | 60,659 | 61,200 |
| Raw material and supplies | 44,228 | 42,733 |
|  | 238,826 | 235,682 |
| Deferred taxes and prepaid expenses | 31, 833 | 30, 063 |
| Total current assets | 526,495 | 508,073 |
| Property, plant and equipment, net | 412,606 | 435,172 |
| Investments in associated companies | 4,372 | 4,389 |
| Intangibles | 186,080 | 197,953 |
| Deferred taxes | 9,527 | 10, 871 |
| Other assets | 51,012 | 50,384 |
| Total assets | \$1, 190, 092 | \$1,206, 842 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| Notes and loans payable | \$27,441 | \$36,839 |
| Accounts payable | 34,027 | 42,647 |
| Accrued liabilities | 81,900 | 86,008 |
| Current maturities of long-term debt | 5,461 | 6,174 |
| Income taxes payable and deferred | 7,760 | 5,296 |
| Total current liabilities | 156,589 | 176,964 |
| Long-term debt | 528,805 | 521, 257 |
| Other noncurrent liabilities | 130, 211 | 124,847 |
| Deferred taxes and other credits | 56,045 | 58,367 |
| Total liabilities | 871,650 | 881,435 |
| SHAREHOLDERS' EQUITY |  |  |
| Preferred stock, par value $\$ 5.00$ per share; authorized 2,000,000 shares; none issued | - | - |
| Class A Common Stock, par value $\$ .001$ per share; authorized 100,000,000 shares; issued $26,911,620$ in 2000 and $26,803,721$ in 1999 | 27 | 27 |
| Class B Common Stock, par value $\$ .001$ per share; authorized 25,000,000 shares; issued and outstanding 5,869,457 in 2000 and 1999 | 6 | 6 |
| Additional paid in capital | 221, 023 | 219,443 |
| Retained earnings | 286,561 | 276,554 |
| Accumulated items of other comprehensive income: |  |  |
| Translation adjustments | $(139,429)$ | $(120,877)$ |
| Pension liability adjustment | $(3,903)$ | $(3,903)$ |
|  | 364,285 | 371,250 |
| Less treasury stock (Class A), at cost (2,205,992 shares in 2000 and 1999) | 45,843 | 45,843 |
| Total shareholders' equity | 318,442 | 325,407 |
| Total liabilities and shareholders' equity | \$1, 190, 092 | \$1,206, 842 |

The accompanying notes are an integral part of the financial statements.

ALBANY INTERNATIONAL CORP.
CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)
(in thousands)

| (in | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2000 | 1999 |
| OPERATING ACTIVITIES |  |  |
| Net income | \$10,007 | \$11,212 |
| Adjustments to reconcile net cash provided by operating activities: |  |  |
| Equity in earnings of associated companies | (208) | (228) |
| Depreciation and amortization | 16,084 | 12,471 |
| Provision for deferred income taxes, other credits and long-term liabilities | 3,431 | 5,148 |
| Increase in cash surrender value of life insurance, net of premiums paid | (628) | (574) |
| Unrealized currency transaction (gains)/losses | (312) | 709 |
| Loss/(gain) on disposition of assets | 109 | (19) |
| Shares contributed to ESOP | 1,580 | 1,584 |
| Changes in operating assets and liabilities: |  |  |
| Accounts receivable | 5,610 | 3,275 |
| Inventories | $(3,144)$ | 5,660 |
| Prepaid expenses | $(2,001)$ | (889) |
| Accounts payable | $(8,620)$ | $(1,375)$ |
| Accrued liabilities | 42 | $(4,190)$ |
| Income taxes payable | 2,433 | $(1,437)$ |
| Other, net | 253 | $(1,261)$ |
| Net cash provided by operating activities | 24,636 | 30,086 |
| INVESTING ACTIVITIES |  |  |
| Purchases of property, plant and equipment | $(7,673)$ | $(5,157)$ |
| Purchased software | (251) | (516) |
| Proceeds from sale of assets | 7,916 | 39 |
| Loan to other company | , | $(2,000)$ |
| Net cash used in investing activities | (8) | $(7,634)$ |
| FINANCING ACTIVITIES |  |  |
| Proceeds from borrowings |  | - |
| Principal payments on debt | $(15,054)$ | $(5,119)$ |
| Net cash used in financing activities | $(2,054)$ | $(5,119)$ |
| Effect of exchange rate changes on cash flows | $(3,768)$ | $(14,094)$ |
| Increase in cash and cash equivalents | 18,806 | 3,239 |
| Cash and cash equivalents at beginning of year | 7,025 | 5,868 |
| Cash and cash equivalents at end of period | \$25,831 | \$9,107 |

The accompanying notes are an integral part of the financial statements.

ALBANY INTERNATIONAL CORP. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. Management Opinion

In the opinion of management the accompanying unaudited consolidated financial statements contain all adjustments, consisting of only normal, recurring adjustments, necessary for a fair presentation of results for such periods. The results for any interim period are not necessarily indicative of results for the full year. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been omitted. These consolidated financial statements should be read in conjunction with financial statements and notes thereto for the year ended December 31, 1999.

## 2. Accounting for Derivatives

Gains or losses on forward exchange contracts that function as an economic hedge against currency fluctuation effects on future revenue streams are recorded in Other expense, net.

Gains or losses on forward exchange contracts that are designated a hedge of a foreign operation's net assets and/or long-term intercompany loans are recorded in Translation adjustments, a separate component of shareholders' equity. These contracts reduce the risk of currency exposure on foreign currency net assets and do not exceed the foreign currency amount being hedged. To the extent the above criteria are not met, or the related assets are sold, extinguished, or terminated, activity associated with such hedges is recorded in Other expense, net.

All open positions on forward exchange contracts are valued at fair value using the estimated forward rate of a matching contract.

Gains or losses on futures contracts have been recorded in Other expense, net. Open positions have been valued at fair value using quoted market rates.

In June 1998, Financial Accounting Standard No. 133, Accounting for Derivative Instruments and Hedging Activities, was issued. This Standard establishes a new model for accounting for derivatives and hedging activities. All derivatives will be required to be recognized as either assets or liabilities and measured at fair value. Each hedging relationship must be designated and accounted for pursuant to this Standard. Since the Company already records forward exchange and futures contracts at fair value, this Standard is not expected to have a material effect on the accounting for these transactions. The Company plans to adopt this Standard on its effective date of January 1, 2001.
3. Other Expense, Net

Included in other expense, net for the three months ended March 31 are: currency transactions, $\$ 0.4$ million income in 2000 and $\$ 0.9$ million income in 1999; amortization of debt issuance costs and loan origination fees, \$0.6 million in 2000 and $\$ 0.2$ million in 1999 and other miscellaneous items, none of which are significant, in 2000 and 1999.

## 4. Earnings Per Share

Net income per share is computed using the weighted average number of shares of Class $A$ and Class $B$ Common Stock outstanding during the period. Diluted net income per share includes the effect of all potentially dilutive securities.

The amounts used in computing earnings per share, including the effect on income and the weighted average number of shares of potentially dilutive securities, are as follows:

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2000 | 1999 |
| Income available to common stockholders: |  |  |
| Income available to common stockholders | \$10, 007 | \$11,212 |
| Weighted average number of shares: |  |  |
| Weighted average number of shares used in net income per share | 30,504 | 30,236 |
| Effect of dilutive securities: <br> Stock options |  | 204 |
| Weighted average number of shares used in diluted net income per share | 30,504 | 30,440 |
| For the three months ended March 31, 2000, all options were excluded from the computation of diluted net income per share because the options exercise price was greater than the average market price of the common shares for the period. |  |  |
| 5. Comprehensive Income/(Loss) |  |  |
| Total comprehensive income/(loss) consists of: |  |  |
| (in thousands) | Thre | Ended |
|  | 2000 | 1999 |
| Net income | \$10,007 | \$11, 212 |
| Other comprehensive loss, before tax: Foreign currency translation adjustments | $(18,552)$ | $(21,840)$ |
| Income tax related to items of other comprehensive loss | - | - |
| Total comprehensive loss | \$ $(8,545)$ | \$(10, 628) |

The following table shows data by operating segment, reconciled to consolidated totals included in the financial statements:

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
| (in thousands) | 2000 | 1999 |
| Net Sales |  |  |
| Engineered Fabrics | \$181,175 | \$147,395 |
| High Performance Doors | 24, 040 | 24,339 |
| All other | 10,539 | 9,835 |
| Consolidated Total | \$215,754 | \$181, 569 |
| Operating Income |  |  |
| Engineered Fabrics | \$40,686 | \$33,334 |
| High Performance Doors | 1,634 | 1,904 |
| All other | 1,829 | 1,138 |
| Research expense | $(5,089)$ | $(5,475)$ |
| Unallocated expenses | $(11,017)$ | $(8,238)$ |
| Operating income before reconciling items | 28,043 | 22,663 |
| Reconciling items: |  |  |
| Interest expense, net | $(10,396)$ | $(4,552)$ |
| Other expense, net | (455) | (103) |
| Consolidated income before income taxes | \$17,192 | \$18,008 |

## 7. Income Taxes

The Company's effective tax rate for the three months ended March 31, 2000 and 1999 was $43 \%$ and $39 \%$ respectively.
8. Supplementary Cash Flow Information

Interest paid for the three months ended March 31, 2000 and 1999 was $\$ 9.3$ million and $\$ 5.0$ million, respectively.

Taxes paid for the three months ended March 31, 2000 and 1999 was $\$ 3.9$ million and $\$ 5.0$ million, respectively.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

For the Three Months Ended March 31, 2000
The following discussion should be read in conjunction with the accompanying Consolidated Financial Statements and Notes thereto.

## RESULTS OF OPERATIONS

Net sales increased to $\$ 215.8$ million for the three months ended March 31, 2000 as compared to $\$ 181.6$ million for the three months ended March 31, 1999. The effect of the stronger U.S. dollar as compared to the first quarter of 1999 was to decrease net sales by $\$ 4.5$ million. Acquisitions made in 1999 added $\$ 33.3$ million to first quarter 2000 net sales. Excluding these two factors, 2000 net sales were up $3.0 \%$ as compared to 1999

Geographically, net sales for the three months ended March 31, 2000, as compared to the same period in 1999, excluding the effect of acquisitions, were flat in the United States and increased $11.1 \%$ in Canada. Sales in Korea and China were higher in 2000, as compared to 1999. European sales increased in local currencies and were down in U.S. dollars.

Gross profit was $40.5 \%$ of net sales for the three months ended March 31, 2000 as compared to $41.3 \%$ for the same period in 1999. Excluding the effect of the stronger U.S. dollar and acquisitions, gross profit was $42.2 \%$ of net sales in 2000. Year to date variable costs as a percent of net sales decreased to $34.7 \%$ in 2000 from $35.4 \%$ for the same period in 1999. Excluding the effect of the stronger U.S. dollar and acquisitions, variable costs as a percent of net sales were $33.6 \%$ in 2000.

Selling, technical, general and research expenses, excluding the effect of the stronger U.S. dollar and acquisitions, were down $1.0 \%$ for the three months ended March 31, 2000 as compared to the same period in 1999.

Operating income as a percentage of net sales increased to $13.0 \%$ for the three months ended March 31, 2000 from $12.5 \%$ for the comparable period in 1999 due to items discussed above. Excluding the effect of the stronger U.S. dollar and acquisitions, operating income as a percentage of net sales was $14.5 \%$ in 2000.

Previously announced cost reduction initiatives continued on schedule during the quarter and are expected to result in the targeted savings for the year 2000. The full impact of the $\$ 50$ million cost reduction program will be realized in 2001. The Company is on schedule to close plants in the United States, Mexico and Germany and to reduce payroll-related costs by $3.5 \%$ by the end of 2000 . Expenditures for equipment relocations and asset write-offs were approximately $\$ 1.4$ million in the first quarter of 2000 and are expected to be approximately $\$ 8$ million for the full year. During the first quarter of 2000, the Company announced the closing of a small forming fabric weaving facility in Italy and proposed the closure of a 200,000-square-foot facility in Angouleme, France to affected employees. In accordance with local law, the French proposal will not become final until the conclusion of a review procedure involving local managers and employees, which is expected to be completed during the second quarter of 2000. Both plants will be phased out during the next several months

Interest expense for the three months ended March 31, 2000 increased $\$ 5.8$ million as compared to the same period in 1999. This increase was due to higher debt and interest rates during the period due principally to acquisitions made in 1999.

The tax rate for the first three months of 2000 was $43 \%$ as compared to $39 \%$ for the comparable period in 1999. The increase was principally due to the non-deductibility of certain expenses related to acquisitions and restructuring.

## LIQUIDITY AND CAPITAL RESOURCES:

Accounts receivable decreased $\$ 5.3$ million since December 31, 1999. Excluding the effect of the stronger U.S. dollar, accounts receivable decreased $\$ 1.2$ million. Inventories increased $\$ 3.1$ million during the three months ended March 31, 2000. Excluding the effect of the stronger U.S. dollar, inventories increased $\$ 5.9$ million.

The Company's current debt structure, which is mostly floating-rate, currently provides approximately $\$ 150$ million in committed and available unused debt capacity with financial institutions. Management believes that this debt capacity, in combination with informal commitments and expected free cash flows, should be sufficient to meet anticipated operating requirements and normal business opportunities which support corporate strategies.

Capital expenditures for the three months ended March 31, 2000, including leases to the extent they are required to be capitalized, were $\$ 7.7$ million as compared to $\$ 5.2$ million for the same period last year. The Company anticipates that capital expenditures, including leases, will be approximately $\$ 35$ million for the full year and will continue to finance these expenditures With cash from operations and existing credit facilities.

In June 1998, Financial Accounting Standard No. 133, "Accounting for Derivative Instruments and Hedging Activities", was issued. This Standard establishes a new model for accounting for derivatives and hedging activities. All derivatives will be required to be recognized as either assets or liabilities and measured at fair value. Each hedging relationship must be designated and accounted for pursuant to this Standard. Since the Company already records forward exchange and futures contracts at fair value, this Standard is not expected to have a material effect on the accounting for these transactions. The Company plans to adopt this Standard on its effective date of January 1, 2001.

## FORWARD-LOOKING STATEMENTS

This Form 10-Q contains "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. These statements include statements about such matters as global restructuring, annual cost savings, estimated impact of actions upon future earnings, industry trends, debt capacity, capital expenditures, operating efficiency and profitability. Actual future events and circumstances (including future performance, results and trends) could differ materially from those set forth in such statements due to various factors. These factors include even more competitive marketing conditions resulting from customer consolidations, possible softening of customer demand, unanticipated events or circumstances related to recently acquired businesses, the occurrence of unanticipated events or difficulties relating to divestiture, joint venture, operating, capital, global integration and other projects, changes in currency exchange rates, changes in general economic and competitive conditions, technological developments, and other risks and uncertainties, including those detailed in the Company's filings with the Securities and Exchange Commission.

Part II - Other Information

Item 6. Exhibits and Reports on Form 8-K
No reports on Form $8-K$ were filed during the quarter ended March 31, 2000.

## Exhibit No. Description

11. Schedule of computation of net income per share and diluted net income per share
12. Financial data schedule

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALBANY INTERNATIONAL CORP.
------------------------
(Registrant)

Date: May 10, 2000

by /s/Michael C. Nahl
Michael C. Nahl
Sr. Vice President and
Chief Financial Officer

## ALBANY INTERNATIONAL CORP.

EXHIBIT 11
SCHEDULE OF COMPUTATION OF NET INCOME PER SHARE AND DILUTED NET INCOME PER SHARE
(in thousands, except per share data)

| Net income | \$10, 007 | \$11, 212 |
| :---: | :---: | :---: |
| Weighted average number of shares | 30,503,925 | 30,235,779 |
| Effect of potentially dilutive securities: Stock options (2) | - | 203,742 |
| Weighted average number shares, including the effect of potentially dilutive securities | 30,503,925 | 30,439,521 |
| Net income per share | \$0.33 | \$0.37 |
| Diluted net income per share | \$0.33 | \$0.37 |

Calculation of Weighted Average Number of Shares:

(1) Includes Class A and Class B Common Stock
(2) Incremental shares of unexercised options are calculated based on the average price of the Company's stock for the respective period. The calculation includes all options that are dilutive to earnings per share.

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM ALBANY INTERNATIONAL CORP'S CONSOLIDATED FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTHS ENDED MARCH 31, 2000 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

1,000

3-MOS
DEC-31-2000
MAR-31-2000

$$
25,831
$$

238, 162
8,157
238, 826
526,495
761,772
349, 166
1,190, 092
156,589

| 0 | 528,805 |
| :---: | :---: |
|  | 0 |
|  | 318,409 |

1,190,092
215,754
215, 754
128,434
188, 322
455
(611)

10,396
17,192
7,393
10,007
$0^{0}$

10, 007
0.33
0.33

